National Joint Powers Alliance® (NJPA) is a public service agency that is committed to providing cooperative solutions that assist government, education, and non-profit entities as they strive for efficient public service.

NJPA was created in 1978 by Minnesota Statue 123A.21, Subdivision 1 as one of Minnesota’s nine service cooperatives and offers a variety of cooperative programs and services for members on a local, regional, statewide, and national scale including Canada.

On behalf of our locally elected Board of Directors and public employee staff, we are committed to meeting and exceeding the expectations of our members.

NJPA VISION
NJPA provides member-centered solutions that enable government, education, and non-profit agencies to work more efficiently; and leverages its resources to effectively re-invest in the communities we serve as an invaluable service cooperative partner.

NJPA MISSION
To build valued relationships and deliver innovative solutions with integrity, exceeding the expectations of our members.

NJPA VALUES
- Service
- Relationships
- Trust
- Passion
- Communication
- Individuality
- Continuous Improvement

Dr. Chad Coauette, PhD
Executive Director/CEO
chad.coauette@NJPAcoop.org
218-894-1930
MEET OUR BOARD OF DIRECTORS

Sub-Region I
Representing the following school districts: Bertha-Hewitt, Browerville, Eagle Valley, Freshwater Education District, Long Prairie-Grey Eagle, Menahga, Sebeka, Staples Motley, Verndale, Wadena-Deer Creek

Mary Freeman
mary.freeman@NJPAcoop.org
Term Expiration: 12/31/2017

Scott Veronen
scott.veronen@NJPAcoop.org
Term Expiration: 12/31/2018

Sub-Region II
Representing the following school districts: Cass Lake-Bena, Crosby-Ironton, Northland Community, Pequot Lakes, Pillager, Pillager Area Charter School, Pine River-Backus, Walker-Hackensack-Akeley

Barbara Neprud
barb.neprud@NJPAcoop.org
Term Expiration: 12/31/2019

Sara Nagel
sara.nagel@NJPAcoop.org
Term Expiration: 12/31/2018

Sub Region III
Representing the following school districts: Brainerd, Little Falls, Mid-State Education District-Little Falls, Pierz, Royalton, Swanville, Upsala

Mark Gerbi
mark.gerbi@NJPAcoop.org
Term Expiration: 12/31/2019

Colleen Seelen
colleen.seelen@NJPAcoop.org
Term Expiration: 12/31/2016

Sub-Region IV
Representing the following City County Other Governmental Agency (CCOGA) organizations: Cities: Baxter, Brainerd, Breezy Point, Browerville, Clarissa, Crosslake, Emily, Little Falls, Long Prairie, Menahga, Nisswa, Pierz, Pine River, Royalton, Sebeka, Staples, Verndale, Wadena; Counties: Cass, Crow Wing, Wadena; Government Agencies: MN State Comm. & Tech College, Region Five Development Commission

Mike Wilson
mike.wilson@NJPAcoop.org
Term Expiration: 12/31/2017

John Poston
john.poston@NJPAcoop.org
Term Expiration: 12/31/2016
NATIONAL:

Be the premier North American cooperative contract purchasing agency preferred by all government, education, and non-profit organizations.

Objective A: Develop strong relationships with members and vendors to respond to the voice of the customer with a “service first” mentality.

Objective B: Achieve a higher acceptance and embracement of NJPA contracts at the state level.

Objective C: Increase member and vendor awareness, embracement, and loyalty.

Objective D: Expand the use of NJPA cooperative purchasing across North America.

STATEWIDE:

Position NJPA as a state leader for service cooperatives.

Objective A: Advance strategic partnerships with other Minnesota service cooperatives to better serve eligible Minnesota entities.

Objective B: Offer high value risk management insurance solutions to provide options for our members.

Objective C: Increase strategic partnerships to strengthen our services offered to Minnesota-based entities.
Create and sustain **programming** and **partnerships** as the leading provider of **innovative** and **trusted solutions** for education and government in Region 5.

**Objective A:** Engage partners as the regional service organization to address the needs of Region 5 and capitalize on opportunities.

**Objective B:** Provide innovative and valued education solutions for K-12 and higher education.

**Objective C:** Deliver high-quality technology solutions for Region 5.

**Objective D:** Serve regional cities and counties through innovative programming, training, shared services, and other collaborative efforts.

**INTERNAL:**

Foster an internal culture of continuous **improvement and curiosity** to provide world-class **customer service**.

**Objective A:** Strengthen our internal communication, transparency, trust and respect between employees, departments, administration, and board members.

**Objective B:** Intentionally develop a culture of curiosity, challenge, and support to engage in continuous process improvement; provide professional development opportunities to support this culture and stimulate individual growth.
“AASA is proud to align with NJPA to bring our members – regardless of size – access to thousands of products and equipment through contracts offering nationally leveraged prices. The purchasing power that this partnership offers to AASA members is considerable.”

– Daniel A. Domenech, AASA Executive Director

Nearly 30,000 MEMBER ORGANIZATIONS nationwide have gained the efficiencies found in purchasing off of an NJPA contract over the course of the last two years.

21 STATES have adopted NJPA contracts as their own.

“This contract purchasing solution is a valuable resource to any school district and is the reason MSBA has extended its endorsement to the NJPA contract purchasing program.”

– Kirk Scheidawind, MSBA Executive Director

Nearly $1.5 BILLION of national contract volume.
All 24 PUBLIC SCHOOLS in Region 5 have used NJPA Education Solutions Professional Development solutions, impacting more than 4,000 teachers, staff, and administrators.

“NJPA can be the source to provide high-quality services for us and do it at a cost that is a lot more reasonable. The services provided are very advantageous for a city of our size. NJPA’s staff is very friendly, helpful, intelligent, and is looking at what’s in the best interests of the people they serve.”
– Jon Radermacher, City Administrator
City of Little Falls

Technology solutions has completed 21 AUDITS/ASSESSMENTS throughout school districts, cities, counties, and non-profit organizations.

“...professionalism and personal touch we have received from NJPA through their Education Services. The staff at NJPA invests in our staff and truly knows what it means to lead! I would encourage any school district who seeks top-notch professional development support and leadership to work with the incredible staff at NJPA!”
– Scott Doss, Principal of Pillager Middle School
**Technology Solutions**

NJPA’s Technology Solutions Department offers high-end, affordable and knowledgeable IT solutions for Region 5 members. NJPA offers solutions in everything from day-to-day end user support, to server and network setup, troubleshooting, and upkeep. NJPA provides ongoing support, with an emphasis on prioritizing and monitoring progress towards technology goals.

**Cooperative Purchasing Solutions**

Through its joint powers and statutory authority, NJPA awards cooperative purchasing contracts through a competitive solicitation process on behalf of its members. NJPA members, in accordance with their own laws, rules, and regulations may purchase from these awarded contracts to streamline their procurement processes and create cost efficiencies.

**Regional Low Incidence Project & Collaborative Service Workers**

NJPA supports two programs to assist regional students that have a wide variety of learning and social needs. The Low Incidence Project is designed to provide accessible and appropriate public education in the least restrictive environment for students with disabilities. NJPA also employs a team of Collaborative Service Workers who serve youth (birth to 18) and families in Crow Wing County with research-based interventions that open doors to other support and services to help with student and family success.

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**City/County Solutions**

NJPA understands the complex situations facing Region 5 cities and counties, and provides access to services to help them meet their ever growing needs. Example areas include: professional development, emergency services, health and safety, planning and zoning, financial reporting, economic development, executive recruitment, grant writing, shared services, and cooperative purchasing.

**Risk Management Solutions**

NJPA creates efficiencies for its members by operating a “Risk Management Pool” that serves government and education entities with insurance related products. These offerings have a distinct focus on overall employee wellness and product offerings continue to expand on the national level.

**Education Solutions**

NJPA’s Education Solutions Department provides targeted and pertinent training and consulting services for Region 5 administrators, teachers, and staff that includes training sessions on leadership, professional learning, assessment, curriculum, and effective instruction. Education Solutions facilitates the regional Spelling Bee, Knowledge Bowl, and shared online courses.

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